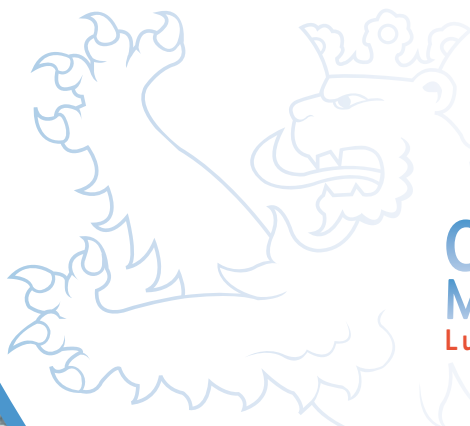


LOGISTICS, SHIPPING AND FINANCE MADE IN LUXEMBOURG



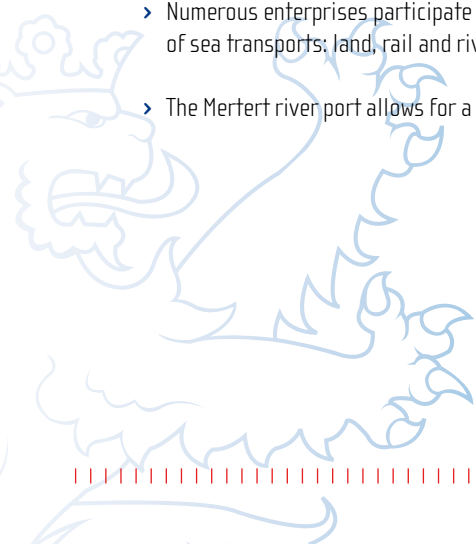
**CLUSTER
MARITIME**
Luxembourgeois

◆ LUXEMBOURG AND THE SEA

A HINTERLAND FOR SEVERAL LARGE-SCALE PORTS



- › Ideally located at the heart of Europe and less than 300 kilometres from the ports of Rotterdam, Antwerp and Zeebrugge, the Grand Duchy offers privileged access to maritime roads for its international trade.
- › 90% of the European Union's external trade and 40% of its domestic trade go by sea.
- › In Luxembourg proper this economic reality takes the face of many a trade, all gravitating around the "Sea" axis.
- › Numerous enterprises participate directly or indirectly in the organisation and execution of sea transports: land, rail and river liaisons ensure due access to the ports.
- › The Mertert river port allows for a Moselle-Rhine link towards the high seas.



◆ THE CLUSTER : A TRANSVERSE APPROACH TO THE TRADES LINKED TO MARITIME TRANSPORT



A NETWORK OF EUROPEAN MARITIME CLUSTERS

In its GREEN BOOK on a new maritime policy for the Union, the European Commission encourages the creation and development of maritime clusters and points out that “Despite the fact that many clusters are concentrated in coastal areas, the maritime economy has impacts beyond the coastal regions and connections with players in regions distant from the coast need to be established too”.

IN LUXEMBOURG

Supporting service activities complete the offer of services of maritime transporters:

- logistics
- legal and economic advisory services
- the banking sector

The capacity of innovation of the Luxembourg market has surprised in this particular field with a world first: the launching of an open-ended ship investment fund.

Since 1991 Luxembourg has operated a fleet of high-sea vessels carrying Luxembourg's Red Lion flag - a sure token of quality.

◆ OUR COMMITMENT



- To contribute to the development of the maritime and related services sector
- To observe and analyse
 - Observing: legal and economic intelligence
 - Analysis of subjects in relation with the maritime cluster's activities
 - Examination of European financing programmes
- Informing and exchanging
 - Sharing of knowledge and promoting innovation
 - Organising thematic meetings
 - Networking: promoting B2B meetings
- Representing and proposing
 - Defining and defending positions on current events of interest to the maritime cluster
 - Representing the sector to the political, institutional and media world
 - Taking part in official events



◆ FOUNDING MEMBERS



Atoz (Advisory services)

www.atoz.lu

Arendt & Medernach (Law firm)

www.arendt-medernach.com

BGL BNP Paribas (Bank)

www.bgl.lu

CFL Cargo (Transport)

www.cflcargo.eu

CFL multimodal (Transport)

www.cfl-mm.lu

Chamber of Commerce

www.cc.lu

Cobelfret (Sea, river, road transport / logistics)

www.cobelfret.com

Deloitte (Advisory services)

www.deloitte.lu

Dexia BIL (Bank)

www.dexia-bil.com

Dredging International (Luxembourg) S.A. (Dredging)

www.deme.be

Ernst & Young (Advisory services)

www.ey.com/luxembourg

Etude Marc Glodt (Law firm)

mglodt@pt.lu

Jan de Nul Group (Dredging)

www.jandenul.com

ING (Bank)

www.ing.lu

Intershipping (Sea transport)

intship@pt.lu

PricewaterhouseCoopers (Advisory services)

www.pwc.com/lu



◆ OUR ROLE



To contribute to the development of the maritime sector and maritime-related services in Luxembourg through the implementation of promotion and communication strategies both in Luxembourg and abroad.

To be considered in this context as related services are such activities as land transports, logistics and advisory services as well as financial services and service activities in the broadest sense to the extent there exists a link with maritime and port activities, respectively with operators directly active in that sector.

dynamo.lu

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